

SMSM membukukan Penjualan Bersih Konsolidasian Rp1,28 Triliun untuk Triwulanan Pertama Tahun Buku 2023

Hari ini, PT Selamat Sempurna Tbk (SMSM/the “Company”) mengumumkan kinerja Perseroan untuk triwulanan pertama tahun buku 2023.

Penjualan bersih konsolidasian Perseroan pada triwulanan pertama tahun buku 2023 sebesar Rp1,28 triliun, 8% lebih tinggi dibandingkan dengan periode yang sama tahun lalu. Laba bersih* Perseroan sebesar Rp222 miliar, 18% lebih tinggi dibandingkan dengan periode yang sama tahun lalu.

*) *Laba bersih adalah laba periode berjalan yang diatribusikan kepada pemilik entitas induk, yaitu pemegang saham SMSM.*

SMSM booked Consolidated Net Sales of Rp1.28 Trillion for the 1st Quarter of Financial Year 2023

PT Selamat Sempurna Tbk (SMSM/the “Company”) today announced the Company’s performance for the 1st quarter of the 2023 financial year.

The Company’s consolidated net sales for the 1st quarter of the 2023 financial year was Rp1.28 trillion, increase of 8% from the comparable period last year. The Company’s net income* was Rp222 billion, 18% higher from the comparable period last year.

*) *Net income is profit for the period attributable to owners of the parent entity, i.e. SMSM’s shareholders.*

Dalam Miliar Rupiah | In Billion IDR

| Highlights | 3 Bulan Berakhir 3 Months Ended | | Perubahan Change % | Compare Q to Y | |
|--|------------------------------------|---------|-------------------------|----------------|-------|
| | 3M 2023 | 3M 2022 | | 3M 2023 | 2022 |
| Penjualan Bersih <i>Net Sales</i> | 1,278 | 1,180 | 8% | 1,278 | 4,894 |
| Laba Bruto <i>Gross Profit</i> | 437 | 356 | 23% | 437 | 1,605 |
| Laba Usaha <i>Income from Operation</i> | 297 | 262 | 14% | 297 | 1,174 |
| Laba Periode Berjalan yang dapat diatribusikan kepada <i>Profit for the period attributable to:</i> | | | | | |
| Pemilik entitas induk <i>Owners of the parent entity</i> | 222 | 188 | 18% | 222 | 848 |
| Kepentingan non-pengendali <i>Non-controlling interests</i> | 23 | 22 | 6% | 23 | 88 |

Ratio Keuangan | Financial Ratio

| Highlights | 3 Bulan Berakhir 3 Months Ended | | Compare Q to Y | |
|---|------------------------------------|---------|----------------|------|
| | 3M 2023 | 3M 2022 | 3M 2023 | 2022 |
| Pertumbuhan Penjualan Bersih <i>Net Sales Growth</i> | 8% | | | |
| Pertumbuhan Total Aset <i>Total Asset Growth</i> | 12% | | 4% | |
| Pertumbuhan Total Ekuitas <i>Total Equity Growth</i> | 14% | | 7% | |
| Marjin Laba Bruto <i>Gross Profit Margin</i> | 34% | 30% | 34% | 33% |
| Marjin Laba Usaha <i>Operating Profit Margin</i> | 23% | 22% | 23% | 24% |
| Marjin Laba Bersih* <i>Profit Margin*</i> | 17% | 16% | 17% | 17% |
| Laba Bersih terhadap Aset <i>Return on Assets</i> | 5% | 5% | 5% | 21% |
| Laba Bersih* terhadap Ekuitas <i>Return on Equity*</i> | 6% | 6% | 6% | 26% |
| Rasio Liabilitas terhadap Jumlah Aset <i>Liabilities to Total Assets Ratio</i> | 22% | 24% | 22% | 24% |
| Rasio Liabilitas terhadap Jumlah Ekuitas <i>Liabilities to Total Equity Ratio</i> | 29% | 31% | 29% | 32% |
| Rasio Lancar <i>Current Ratio</i> | 489% | 437% | 489% | 443% |

*) Diatribusikan kepada pemilik entitas induk, yaitu pemegang saham SMSM | Attributable to owners of the parent entity, i.e. SMSM’s shareholders.

Kinerja Penjualan | Sales Performance

Dalam Miliar Rupiah | In Billion IDR

| Market | 3 Bulan Berakhir 3 Months Ended | | Peningkatan (Penurunan) Increase (Decrease) | |
|-------------------------|-----------------------------------|--------------|--|-----------|
| | 3M 2023 | 3M 2022 | IDR | % |
| Dalam Negeri Domestic | 516 | 444 | 72 | 16% |
| Luar Negeri Overseas | 762 | 736 | 26 | 4% |
| Total | 1,278 | 1,180 | 98 | 8% |

Dalam Miliar Rupiah | In Billion IDR

| Segmen Segment | 3 Bulan Berakhir 3 Months Ended | | Peningkatan (Penurunan) Increase (Decrease) | |
|-------------------------|-----------------------------------|--------------|--|-----------|
| | 3M 2023 | 3M 2022 | IDR | % |
| Penyaring Filter | 929 | 815 | 114 | 14% |
| Radiator Radiator | 99 | 127 | (28) | (22%) |
| Karoseri Body Maker | 87 | 80 | 7 | 9% |
| Distribusi Trading | 368 | 332 | 36 | 11% |
| Lain-lain Others | 64 | 113 | (49) | (43%) |
| Eliminasi Elimination | (269) | (287) | (18) | (6%) |
| Total | 1,278 | 1,180 | 98 | 8% |

Visibilitas mengenai tren pasar pada tahun 2023 tetap rendah karena ketidakpastian makroekonomi global yang diorong oleh konflik Rusia-Ukraina, tekanan inflasi global yang masih relatif lebih tinggi dibandingkan level pre-pandemi, serta ancaman resesi global pada berbagai negara di dunia khususnya pada negara maju seperti Amerika Serikat dan Uni Eropa.

Perseroan akan tetap bersikap lebih konservatif dan selalu mempertimbangkan aspek manajemen risiko serta tetap berhati-hati dalam mengeksekusi berbagai strategi dan program, memperkuat posisi keuangan, memitigasi risiko penerimaan dari pelanggan, peningkatan efisiensi dan efektivitas setiap pengeluaran.

Visibility as to the trend of the market in 2023 remains low due to the global macroeconomic uncertainties linked to the Russian-Ukrainian conflict, global inflationary pressures are still relatively higher than levels pre-pandemic. The threat of global recession in various countries in the world, especially in developed countries such as the United States and the European Union.

The Company will remain more conservative and always take into account the aspect of risk management and remain cautiously in executing various strategies and programs, strengthening the financial position, mitigate the risk of receivables, improving the efficiency and effectiveness of each spending.
